INSIGHT

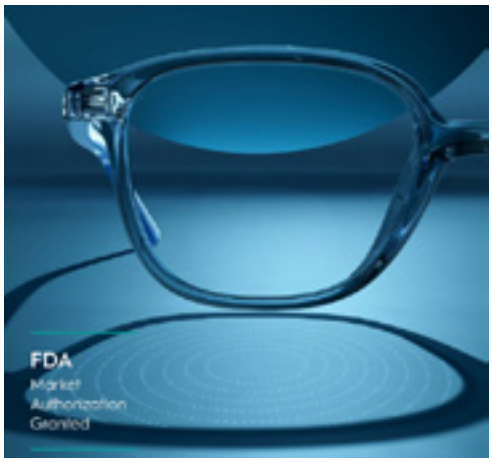
— WITH INTERSTATE LAB GROUP —

November 2026
Newsletter

INDUSTRY NEWS

Essilor® Stellest®

Essilor® Stellest® lenses with Crizal Natural Look™ are now produced through Interstate Lab Group.



The Essilor® Stellest® lenses must always be ordered with an anti-reflective coating, and now the portfolio offers lenses with Crizal EasyPro™ or Crizal Natural Look™.

Crizal Natural Look™ delivers:

- Crizal®'s least visible coating for minimal reflection, maximum natural look*1
- Crizal's best performance against distracting lights*1
- 2x higher scratch resistance than Crizal's entry level coatings*2

At Interstate Lab Group, we continue to keep delivering the quality, responsive service and relationship-driven support you depend on. **Learn more.**

UPCOMING EVENTS



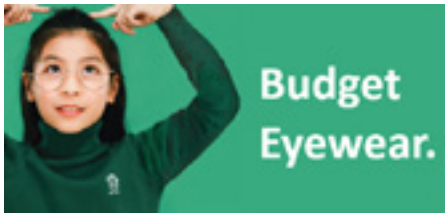
Basic Dispensing Classes, November 10-12, 2026, Mansfield, OH
Our final classes of the year are approaching, but registration is still open. Join fellow eye care professionals for hands-on learning and practical dispensing skills you can bring back to your practice.
Register at www.interstatelabgroup.com

INTERSTATE NEWS & UPDATES



Explore Your Interstate Lens Options

Looking for lens options? Our Envy® and Intellego® Digital portfolios, powered by Shamir technology, offer personalized designs for single vision, progressive, wrap, and computer lenses. Produced on-site and designed to meet a range of patient needs, these options provide flexibility for your practice. Contact your Interstate representative to learn more.



Affordable Options for Every Budget

As patients prepare for the holiday season, affordability is top of mind. Choice Solutions offers complete frame and lens packages starting at just $25, helping your practice provide quality eyewear for a range of budgets. Designed to simplify lens selection and support patient needs, Choice Solutions gives you more ways to serve patients while improving capture rates.



ARxHP Mirror Kit Displays Are Back in Stock

Our ARxHP mirror kit displays are back in stock! Each kit features 11 mirror samples available for prescription orders, helping you showcase the options available to your patients. These displays make it easy to reference mirror colors when discussing Rx jobs. If your order was filled without a display kit, your display shipped and should be arriving soon!

FUN FACT

Anti-Reflective coatings can improve night driving by reducing glare from headlights and streetlights.

EMPLOYEE SPOTLIGHT



Whitney Breedlove

Customer Service - Ohio

HOBBIES: Cooking & Exploring New Places
FAVORITE FOOD: Mexican & Iced Caramel Latte
FAVORITE COLOR: Pink & Leopord Print

Meet Whitney, our newest addition to the Customer Service team! Whitney joined Interstate in September, bringing nearly 10 years of experience as an optician. She's excited to explore a new side of the optical industry and get to know the people she works with. Whitney takes pride in being dependable, finding answers, and being someone others can count on. She's looking forward to putting that approach into practice as she builds relationships with our customers and team.

Outside of work, Whitney enjoys cooking and taking mini vacations with her boyfriend to discover new places and restaurants. She's also a self-proclaimed cat lady with three cats: Ethel, Dolly Parton, and her newest addition, Ozzy, a charcoal Bengal! **We're excited to have Whitney at Interstate and look forward to the connections she'll make along the way!**

REMINDER

ISF Billing Update

To improve invoice clarity, stock orders associated with ISF billing will now display:

"BILL ONLY FOR FRM SUPPLIED ON MVC/REMAKE"

This updated wording better indicates that the invoice is for billing only, while the frame or clip was supplied through the corresponding Managed Vision Care (MVC) or remake order and is not included with the stock shipment.



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